

# Why Do Users Like Video?

## Studies of Multimedia-Supported Collaboration

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### 1. The promise and perplexity of multimedia-supported collaboration

Multimedia technology promises to enable smooth and effective interactions among collaborators in different locations. The growing need to support technical and social activity that occurs across geographical distances has not been fully satisfied by the current technologies of phones, faxes, electronic mail, and video conference rooms. Visions of systems that allow people from around the world to see and hear each other have been promoted at least since AT&T unveiled the PicturePhone in the mid-1960's.

Recent technology and infrastructure developments are adding to the promise of multimedia support for remote collaboration [Gale 1992]. The emergence of digital audio and video technology allows voice and images to be computationally manipulated and transmitted over the existing computer networks. Improved compression algorithms running on faster hardware promise to provide acceptable audio-video quality at viable network bandwidth rates. The availability of affordable computer workstations, proliferation of digital networks, emergence of compression algorithm and network protocol standards, and marketing hype are converging to bring multimedia capability to personal desktops.

Research prototypes that provide what is often referred to as desktop conferencing (audio, video, and computational connections between computer desktops) have been demonstrated using analog [Root, 1988; Stults et al., 1989; Buxton & Moran, 1990] and digital [Watabe et al., 1990; Masaki et al., 1991] technology. Olson and Bly [1991] reported on the experiences of a distributed research group using a network of audio, video, and computer connections to explore ways of overcoming their separation in location and time. These prototypes have demonstrated the technical feasibility of desktop conferencing, experimented with some of its features, and provided a glimpse of how people will use it.

However, increased costs (e.g., upgrading networks, buying media-equipped workstations) and uncertainty over the benefits of collaborative multimedia have been significant barriers to its widespread adoption and use. While videophone products have recently reappeared in the marketplace, the lack of commercial success of PicturePhone since it was introduced almost 30 years ago indicates that there is much yet to be learned about the deployment and use of collaborative multimedia technologies [Francik et al., 1991].

Furthermore, research to date on the effects of various communication media on collaborative activity has not provided convincing evidence of the intuitively presumed value of video [Williams, 1977]. Ochsman and Chapanis [1974] examined problem-

solving tasks in various communication modes including typewriting, voice only, voice and video, and unrestricted (working side-by-side) communication. They concluded that relative to communication modes using an audio channel, "...there is no evidence in this study that the addition of a video channel has any significant effects on communication times or on communication behavior." [Ochsman & Chapanis, 1974, p. 618].

Gale [1990] compared computer-mediated collaboration on experimental tasks under three conditions: sharing data only (via a shared electronic whiteboard), sharing data and audio, and sharing data, audio, and video. He also concluded, "The results showed no significant differences in the quality of the output, or the time taken to complete the tasks, under three conditions: data sharing; data sharing plus audio; data sharing plus audio and video." [Gale, 1990, p. 175]. Gale did find that collaborators' perceptions of productivity increased as communication bandwidth increased and suggested that higher bandwidth media enabled the groups to perform more social activities.

Some research has begun to identify uses of video in support of remote collaboration. Smith et al. [1989] compared computer-mediated problem-solving activity in audio only, audio and video, and face-to-face settings. They found that the presence of the video channel encouraged more discussion about the *task* rather than the *mechanics of the computer tool* being used for the task. Fish et al. [1992] equipped mentor-student pairs of researchers with a desktop conferencing prototype and studied their informal communication over several weeks. They found that the prototype was used frequently, but the users thought of it more like a telephone or electronic mail rather than face-to-face communication.

Most of the studies to date have used artificial groups (subjects randomly assigned to work together) working on short, contrived tasks (problems unrelated to their actual work). We hypothesized that evidence for the value of video would be most visible in *actual* work activity of *real* working groups. We set out to study real examples of synchronous, distributed, small group collaboration in order to understand how multimedia technology (video in particular) could be designed to support that activity. The research pursued an iterative cycle of studying existing work activity, developing prototype systems to support that activity, and studying how people use those prototypes in their work [Tang, 1991b].

In this paper, we first describe two background studies that examine existing remote collaboration work practice—a survey of users' perceptions of an existing video conference room system and a study of a geographically divided work group in various collaboration settings. Then we describe the development of a prototype desktop conferencing system, which embodied some of the design implications identified by the background studies. We used that prototype to study a distributed team under three conditions: using their existing collaboration tools, adding the desktop conferencing prototype, and subtracting the video capability from the prototype. We conclude by discussing evidence from the three studies which help explain why users like video and other related issues.

## **2. Survey of video conference room users**

The first background study surveyed users' perceptions about an existing video confer-

ence room system. The survey was conducted within Sun Microsystems, Inc. which at the time used commercially available video conference room systems (PictureTel Corporation model CT3100 operating at 112kb/s bandwidth). These systems connected conference rooms among sites in Mountain View, California; Billerica, Massachusetts; Colorado Springs, Colorado; and Research Triangle Park, North Carolina. In addition to the audio-video link, they could also send high quality video still images on a separate video display.

A survey was sent via electronic mail to users of the video conference room system. The survey asked for usage information and for the users' perceptions of the system. A total of 76 users responded to the survey, with representatives from all four sites and a variety of types of meetings (e.g., staff meetings, presentations, design meetings).

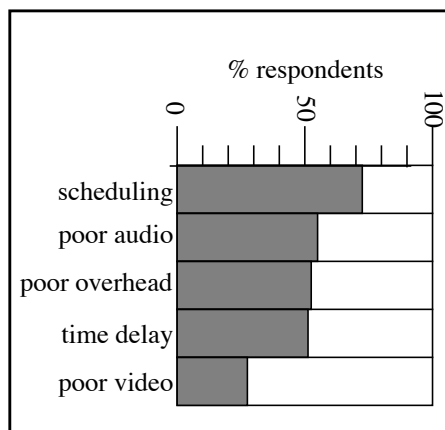
## 2.1 Survey Results

Users were asked to indicate the best aspects of video conferencing. Respondents could check more than one item from a list of choices as well as add their own items. Most respondents (89%) liked having regular visual contact with remote collaborators. Many also indicated that it saved travel (70%) and time (51%). This survey measured only the users' *perceptions* of saved time and travel, not whether those savings actually occurred.

Users were also asked to indicate the worst aspects of their video conferencing experience. The percentage of respondents who checked each aspect is shown in Figure 1. The most frequently indicated problem (72%) was difficulty in scheduling an available room. Poor audio quality (poor microphone pickup, moving the microphones into range of the speaker, echo, etc.) was indicated by 55% of the respondents, 53% mentioned not being able to see overheads and other materials used in presentations, and 52% complained about the time delay (latency) in transmitting audio and video through video conferences. Between Mountain View, California and Billerica, Massachusetts, the system exhibited about a 0.57 second delay between capturing voice and video on one end and producing them on the other end. Poor video quality was relatively less troubling; only 28% mentioned it as a problem.

Some sample comments from the survey that illustrate these observations:

*... we need more video rooms! They are overbooked.*



**Figure 1. Worst aspects of video conferencing**

Percentage of respondents who indicated the following as the worst aspects of their video conferencing experience: difficulty in scheduling the room, poor audio quality, poor ability to see and interact with overhead slides, time delay (latency) in audio-video transmission, and poor video quality.

*... audio quality is the real problem. Both audio quality and delay.*

*Difficulty in being able to make a comment--can't see a verbal opening coming because of the delays and image and audio quality*

*Can't provide direct feedback on written material (e.g., by pointing and/or annotating slides and drawings presented remotely)*

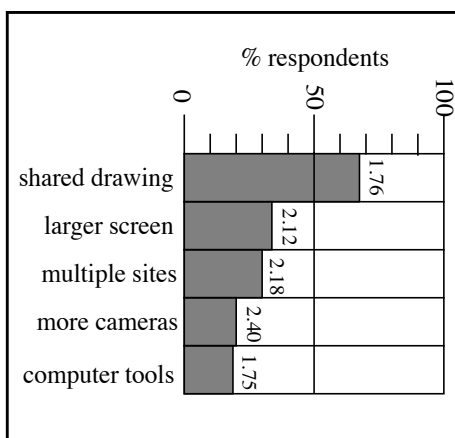
Respondents were also asked to rank order a list of additional capabilities (to which they could add their own) they would like to have in video conferencing. Figure 2 shows the five most frequently requested features with each item's average rank (rank 1 is most urgently desired) labelled on the bar chart. The need for a shared drawing surface stood out as the most commonly desired feature; 68% of the respondents mentioned it as a desired feature, and its average rank order was 1.76. Respondents also indicated that they wanted a larger video screen (34%) and the ability to connect multiple sites together at the same time (30%). Only 18% wanted to incorporate computer applications, but its low average rank (1.75) suggests that those who wanted it considered it a highly desirable feature. Users suggested incorporating software such as word processing, spreadsheet, and shared whiteboard applications. More comments from the survey:

*A shared drawing surface could be really useful. It should be a single device, so that you draw on the device and see your marks and the other person's marks on that same device.*

*...networked [computer workstation] in each conference room would be nice, especially one that could project onscreen at the local site and at the remote sites...*

*[larger video screen] so I can really tell who's talking and get a fix on facial/body talk better...*

A similar survey of users of video conferencing systems [Masaki et al., 1991] identified some of the same features as requirements for improving video conferencing. They found that users wanted a virtual common space (including a shared drawing space),



**Figure 2. Desired features for video conferencing**

Percentage of respondents who indicated the following as the features they would like to add to video conferencing: a shared drawing surface, larger video screen, connections among multiple sites at a time, more camera views, and access to computer tools while in a conference. The average rank of how urgently each feature was desired is also labelled (rank 1 being most urgently desired).

integration of teleconference and computational tools, and multiple site conferencing capability.

## **2.2 Design Implications From Surveying Video Conferencing Users**

The survey did show that video conferencing users broadly appreciated the capabilities of video conferencing. Users' comments indicated that collaboration between remote sites would not be as effective or even possible without video conferencing. The survey responses indicated that multimedia tools to support collaboration should:

- be readily available for use,
- provide a shared workspace, and
- provide high quality, interactive audio among sites.

Note that the aspect of the system that users found most troublesome (scheduling difficulty) is a problem of *use*, not a *technical* problem per se. The technical benefits (and problems) of multimedia-supported collaboration tools will not be discovered if users cannot readily access them. Respondents' desire for a shared workspace reinforces research results identifying the crucial role of shared workspaces in remote collaboration [Olson & Bly, 1991; Tang, 1991a]. The responses also clearly indicated the need to improve the audio channel, both in sound quality and transmission delay. By contrast, users were not as disturbed about the image quality of the video channel. This pattern is consistent with results reported in the literature on the greater importance of audio relative to video in supporting remote collaboration [Gale, 1990; Ochsman & Chapanis, 1974].

## **3. Study of collaboration in various settings**

After completing the video conferencing survey, we studied a work group composed of four members from two different sites: three in Billerica, near Boston, and one (the second author of this paper) in Mountain View, in the San Francisco Bay Area. Their discussions centered around graphical user interfaces for on-line help systems. The group conducted weekly video conference room meetings, supplemented by occasional phone conferences. At one point in the project, the Mountain View participant visited Billerica for a week of face-to-face meetings. Although some participants knew each other from previous work contacts, this was the first time they worked together extensively as a project team.

Over two months, meetings in each of the collaboration settings were videotaped and analyzed to identify characteristics of their collaboration that varied among the settings. The collected data comprised eight video conferences, five face-to-face meetings, and one phone conference, amounting to over 15 hours of data.

### **3.1 Findings From The Study Of Collaboration Settings**

From reviewing the videotapes, we found that the team experienced certain problems while using the video conference rooms that did not arise in face-to-face meetings:

- problematic audio collisions,
- difficulty in directing the attention of remote participants, and
- diminished interaction.

During their video conferences, there were many instances of audio collisions when participants on both sides started talking simultaneously and then had difficulty negotiating who should take the next turn. Although such collisions naturally occur in face-to-face and phone conversations, they were more problematic in video conferencing. In face-to-face conversation, turn transitions are largely negotiated verbally (aided by gestures) through precise timing (sometimes involving overlapping talk) and systematic, implicit organization [Sacks et al., 1974]. The more than half-second delay in transmitting audio between video conference rooms disrupted these mechanisms for mediating turn-taking. As a result, participants sometimes relied on gestural cues (e.g., extending a hand toward the camera conveying “you go first”), which were usually successful if seen.

The participants also had occasional difficulty directing a remote collaborator’s attention to the video display so that these gestures would be seen. We observed several examples of “just missed” glances between remote collaborators when one participant would look up from her notes to glance at her remote collaborator, but returned looking down at her notes just before the remote collaborator looked up at his video display to glance at her. These missed glances could largely be explained by delayed reactions caused by the transmission delays. However, just missed glances have also been observed in audio-video links that do not have any perceivable delay [Smith et al., 1989; Heath & Luff, 1991]. Current research suggests that lack of peripheral vision, division of attention between video windows and the shared workspace, and other aspects of video links also play a role in disrupting the coordination of glancing at each other.

Difficulties in negotiating turn-taking and directing participants’ attention in video conferencing apparently combined to reduce the amount of interaction between the remote parties compared to face-to-face meetings. Video conferences tended to consist of a sequence of individual monologues rather than interactive conversations. We observed less frequent changes of speaker turns, longer turns, and less back-channelling in video conferencing than in face-to-face meetings. This reduced level of interaction appeared to affect the content of video conferences by suppressing complex, subtle, or difficult-to-manage interactions. Participants seemed inhibited from expressing their opinions and, in particular, avoided working through conflict and disagreement. Video conferences also exhibited a marked lack of humor (in part because humor relies on precise timing).

### **3.2 Design Implications From Studying Collaboration Settings**

Comparing collaboration in video conferencing with face-to-face and phone conferencing settings underscored the need to provide responsive (minimally delayed) audio in technology to support interaction. The work group we studied was so frustrated by the audio delays in video conferencing that they turned off the audio provided by the video conferencing system and placed a phone call (using speakerphones) for their audio channel. Although this arrangement eliminated the audio delay, the audio now arrived *before*

the accompanying video (i.e., audio and video were no longer synchronized), the audio quality was poorer, and speakerphone audio was only half-duplex (only one party's sound was transmitted at a time). Nonetheless, the collaborators strongly preferred this arrangement to the frustrations they experienced with the delayed audio. Their meetings conducted under this arrangement appeared to exhibit more frequent changes in speaker turns, more back-channelling, and more humor than those using the normal video conference configuration. More research is needed to investigate these informal observations.

This experience indicates that users prefer audio with minimal delay even at the expense of disrupting synchrony with the video. This observation again confirms research findings of the greater importance of audio relative to video [Gale 1990; Ochsman & Chapanis, 1974], and is also consistent with users' perceptions from the survey that audio quality and responsiveness are more important than video quality. This finding suggests that, given the limited bandwidth and performance available for desktop conferencing, more attention should be devoted to providing responsive, interactive audio. More research on the trade-offs and limits of degrading other parameters of desktop conferencing (e.g., video quality, video refresh rate, audio quality, audio silence suppression) is needed.

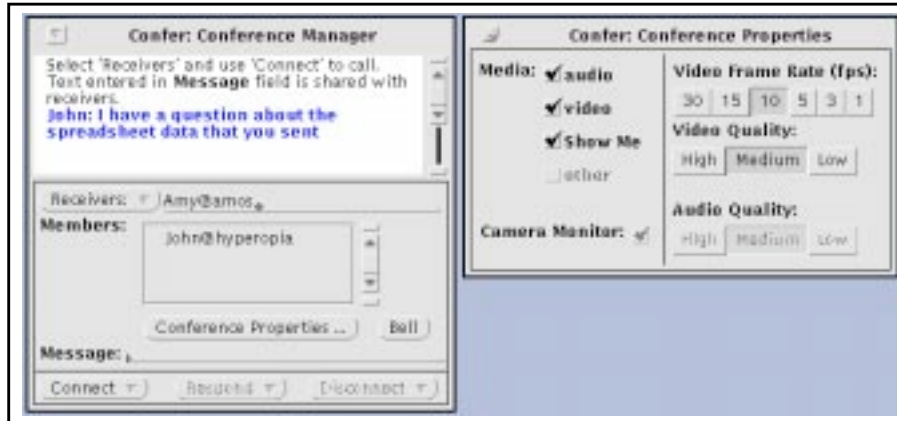
While our studies confirm the greater importance of audio relative to video, they also provide evidence for the value of video in supporting remote collaboration. Through the video channel, gestures were used to demonstrate actions (e.g., enact how a user would interact with an interface) and the participants' attitudes. Especially under the delayed audio conditions of video conferencing, video was valuable in helping mediate interaction (e.g., using gestures to take a turn of talk) [Krauss et al., 1977].

#### **4. Developing a desktop conferencing prototype**

The observations gained from these two studies helped guide the design of our research prototypes for new multimedia technology to support collaboration. An initial phase of this research was to design and implement a prototype desktop conferencing system that provided real-time audio and video links and a shared drawing program among participants at up to three sites. The desktop conferencing prototype was built on a prototype hardware card that enabled real-time video capture, compression, and display on a workstation desktop. This prototype card, in conjunction with the workstation's built-in audio capability, enabled digital audio-video links among workstations on a computer network.

Figure 3 shows the user interface for establishing and managing desktop conferences. Initiating a conference was modeled after placing a telephone call. A user selected from a list of receivers to request a conference with them. An identical copy of the interface appeared on the receivers' screens, announced by three beeps. Each receiver could decide to join or decline the conference. A shared message area allowed users to send text messages among each other to negotiate joining or refusing a conference.

Once all receivers joined the conference, the collaborative tools that the group



**Figure 3. User interface for managing conference connections**

John places a call to Amy to request a conference using the default conference properties of audio, 10 frames per second video, and the Show Me shared drawing tool.



**Figure 4. Screenshot of a desktop conference**

A typical 2-person desktop conference consists of the Show Me shared drawing tool (showing an image of a spreadsheet), a video window of the remote user (Amy), and preview video window of the outgoing video signal.

requested were invoked. Figure 4 shows a screen image of the tools that comprised the desktop conferencing prototype. For a two-way conference, each user's screen displayed:

- a video window of the remote collaborator,
- a preview window of the video signal being sent to the remote collaborator, and
- a shared markup and drawing program (called Show Me) for drawing, typing,



pointing, and erasing over shared bitmap images.

Show Me allowed users to create shared free-hand graphics and allowed any user to grab a bitmap image from their screen and share that image with the others.

The two studies of existing collaboration activity helped shape the design of the desktop conferencing prototype. The survey identified users' need for a shared drawing space, prompting a significant investment in the development of the Show Me shared drawing tool. The design of Show Me drew upon shared drawing research [Tang & Minneman, 1991; Minneman & Bly, 1991] to provide a drawing surface that remote collaborators could share in much the same way that face-to-face collaborators use a whiteboard.

The study of collaboration settings identified the problem of audio delay and underscored the importance of the audio channel in mediating interaction. The delay in the audio of the desktop conferencing prototype was minimized to be in the range of 0.22-0.44 seconds (depending on computational and networking constraints). Since the audio and video data streams were being sent through a computer network that was shared with other users, spurts of heavy network traffic affected the prototype's performance. When network loading prevented video frames from being delivered at the requested video rate, the video image would occasionally freeze until an updated frame was received. More severe loading caused cut outs in the audio signal. One characteristic of handling the audio and video data streams separately was that the timely delivery of video would degrade before the delivery of audio was disrupted. This behavior reflected the study's finding that immediate and responsive audio was more important than preserving audio-video synchrony.

## **5. A Study of the use of desktop conferencing**

We used the desktop conferencing prototype (DCP) to study the collaborative work activity of a distributed team in three different conditions.

*Pre-DCP*: using conventional collaboration tools (phone, e-mail, video conference rooms, etc.) as they currently were doing.

*Full-DCP*: adding the desktop conferencing prototype (audio, video, Show Me).

*DCP minus video*: subtracting the video channel from the desktop conferencing prototype (audio and Show Me only).

By measuring the team's use of these communication media and analyzing actual work activity across the three conditions, we sought to learn how desktop conferencing, and the video channel in particular, would be used in remote collaboration.

### **5.1 Background**

The team we studied initially consisted of four members distributed across three locations. One member was located in Billerica, Massachusetts, another worked in a building in Mountain View, California, and the remaining two members worked in offices

near each other in a different building in Mountain View (approximately 100 yards away from the other building). The team worked together developing automated software testing tools. They were previously all located together in neighboring cubicle offices at the Billerica site but, for reasons not related to their work on this project, were relocated to these distributed sites a few months before the beginning of the study. During the course of the study, a fifth team member was added at the Billerica site in a cubicle facing that of the other Billerica team member.

Although the team had no formal hierarchy, there were differences in their job responsibilities. The project leader (PL) was located alone in one Mountain View building. The two members located in the other Mountain View building were software developers (SD1 and SD2) who wrote most of the computer code. The customer representative (CR1) in Billerica communicated the customers' needs, requirements, and experiences to the rest of the team. The newly added member in Billerica (CR2) had a job similar to CR1.

Altogether, we studied the team's work activity for 14 weeks. After three weeks in the pre-DCP condition, the desktop conferencing prototype was installed into each team member's workstation. This installation involved inserting a hardware card into each existing workstation, adding a second display screen (except for CR1 who continued to use a single display), outfitting each office with a camera and speakers, and adding software to their system. Due to equipment limitations, we were unable to equip the added member of the team (CR2) with a prototype, but he often joined CR1 in desktop conferences or used CR1's workstation when he was not in the office. The team was studied in the full-DCP condition for seven weeks in an attempt to go beyond the initial novelty effect of introducing a technology to a more routine pattern of use. For the DCP minus video condition, the hardware card and second display screen were removed; the speakers and camera (camera's microphone was used for audio input) were left in their offices. The team was studied in the DCP minus video condition for four weeks.

When operating at 30 video frames per second (fps), a desktop conference (audio, video, Show Me) consumed approximately 1.6 Mbit/s of network bandwidth. The bandwidth demand came mostly from the video stream and could be reduced almost directly in proportion to the requested video frame rate. At 10 fps, desktop conferences could use the existing local area networks without overly disrupting other network traffic. However, dedicated network bandwidth was needed for robust connections between the Billerica and Mountain View sites. A 0.5 Mbit/s link was leased that provided enough bandwidth to support conferencing at 5 fps. Because of this limitation, the default video frame rate was set to 5 fps for all desktop conferences among the team, although any user could change this rate before starting a conference. This video frame rate was noticeably less lively than the 30 fps used in full-motion video, and we wanted to learn if that video rate was usable.

## **5.2 Observation Methodologies**

A variety of observational methods were used to obtain information from several different perspectives for this study:

- Phone calls received from other team members were automatically logged (num-

ber of calls, average duration) by the corporate internal phone system.

- Electronic mail messages sent to the other team members and to the team's distribution list were collected.
- Desktop conferences made using the prototype were automatically logged (start & stop time, who was being conferenced, conference parameters, etc.) by software built into the prototype.
- Face-to-face meetings among team members at the Mountain View site were logged by the team members.

This data provided an opportunity to observe many differences in the use of these communication media across the three conditions.

In addition to the quantitative data collected, we videotaped selected samples of collaborative activity in each of the three conditions. After each videotape was made, the participants were always given the option of erasing the videotape if they were uncomfortable with having a record of that interaction. The videotape data captured 19 interactions including examples of: all team video conference room meeting, all team face-to-face meeting, two-person face-to-face meeting, three-way phone conference, two-way desktop conference, three-way desktop conference (involving all five team members), four-way desktop conference, and two-way Show Me conference (with phone audio). These tapes were analyzed by a multi-disciplinary group that included the designers of the prototype, a psychologist, and user interface designers. The group studied the tapes in the tradition of interaction analysis [Tatar, 1989] to understand how the team accomplished their collaborative work and compared similar types of activity across different instances collected on videotape.

Furthermore, we interviewed each team member individually to gather their perceptions about their work activities at various stages during the three conditions of the study:

- at the beginning of the study, to understand their existing work activity;
- before the installation of the desktop conferencing prototype, to test their expectations of how they would use the prototype;
- mid-way through the use of desktop conferencing prototype, to see how they were responding to it;
- just prior to removing the video capability, to test their expectation of how that would affect their use of the tools; and
- at the end of the study, to review their perceptions of the experience.

### **5.3 Limitations Of The Data**

It is important to note the context and limitations of these data to appropriately understand and apply the results from this study. Since this team previously had been co-located, they were in some respects not representative of distributed groups in general. On the other hand, they also knew how they had interacted when co-located and could evaluate how well the prototype tools fulfilled those interactional needs. Since video is believed to be especially useful in supporting social activities [Gale, 1990], the team's existing social relationships made them a good candidate to demonstrate any benefit

from that capability.

Although we intended to collect data that would provide a clean comparison among the three conditions, several factors combined to complicate the data collection and the analyses that can be drawn from the data. In general, the quantitative data were relatively sparse and had large variances, making it less likely that we could demonstrate statistically significant differences. Several factors contributed to the variance in the data.

Company holidays shortened weeks 1 and 5 by one day. Training classes or travel caused one or more team members to be away from the office for an entire week during weeks 3, 4, 7, 8, and 11 of the study. These absences not only affected the data, but also caused some adjustments in the duration of the three conditions. A total of 15 other individual days of absence (e.g., illness, day off) occurred during the study. During the third week of the full-DCP condition (week 6), both CR1 and CR2 from Billerica traveled to Mountain View to meet with the team and others there. Besides affecting the data collected for that week, the visit had an effect on the progress and nature of the team's subsequent work.

Also, several uncertainties were discovered in the phone, e-mail, and face-to-face meeting logging. Problems with the automatic phone logging of the Billerica team members resulted in lost data. Consequently, our analyses are based only on the data of calls received by Mountain View team members. After the study started, PL realized that he was logging e-mail from only one of two sources that he sends mail from, resulting in some lost e-mail data from him. In addition, we allowed the participants to delete any e-mail messages that they did not want us to see before making their e-mail logs available to us. Although this added some uncertainty to the e-mail data collected, we felt that it was a worthwhile trade-off in order to accommodate their participation in the study. Since we did not provide the new team member (CR2) with a desktop conferencing prototype, we did not include any quantitative data collected on CR2's activity in the analyses.

Because we were relying on the team members to report their face-to-face meetings, some meetings were probably recorded inaccurately or not at all. These meeting logs also had some inherent uncertainty since individuals reported the same meeting differently (different start and stop times, different participants). We reminded them to log their meetings throughout the study to counteract any tendency to overlook their self-logging over time.

While all of these factors frustrated our attempt to get clean, quantitative data to compare among the three conditions, they were accommodated to preserve the team's actual working activity with minimal disruption from the study. The quantitative data were used to identify trends and raise issues that we could examine through the other qualitative data that we had collected. Even though these variations limit some of the claims we can make based on the quantitative data, we accept them as a characteristic of studying actual work activity, rather than studying behavior in an isolated, laboratory setting.

## 6. Analyzing the use of desktop conferencing

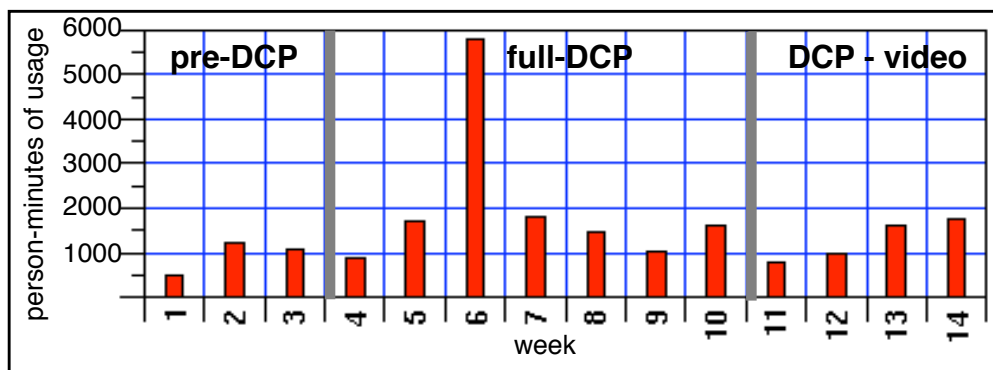
The quantitative and qualitative data were analyzed for any patterns or changes across the three conditions. We conducted statistical tests on the quantitative data to identify any significant differences across the conditions. We used the videotape and interview data to discover any changes across the conditions and to help explain patterns that were observed in the quantitative data. These analyses revealed that desktop conferencing:

- did not increase overall interactive communication usage,
- was used more heavily when video was available,
- substituted for e-mail messages,
- may have substituted for shorter face-to-face meetings,
- changed the usage pattern of phone calls,
- was a novel collaboration setting, and
- afforded being aware of where people were looking (gaze awareness).

### 6.1 No Increase In Overall Interactive Communication Usage

The data indicate that introducing desktop conferencing did not systematically change the total amount of interactive communication (face-to-face meetings, phone calls, desktop conferences) for the team. A measure of usage for each medium of interactive communication was calculated by multiplying the duration of each interaction by the number of people involved. Figure 5 graphs the combined measures of usage for the interactive communication media per week. The most visible feature of this graph is the spike in week 6. This was the week when the team members from Billerica traveled to Mountain View to meet face-to-face together with the team.

Besides the spike in week 6, there is no other visible pattern in the combined usage of interactive media throughout the three conditions. An analysis of variance showed no significant differences in the total measure of usage across the three conditions ( $p < 0.17$ , where less than 0.05 indicates significance). This lack of an effect is itself a finding, suggesting that the additional desktop conferencing capability did not cause the team to



**Figure 5. Total measure of usage for all forms of interactive communication**

Total number of person-minutes of face-to-face meetings, phone calls, and desktop conferences combined per week. Note that weeks 1 and 5 only had four working days due to company holidays.

spend more time in interactive communication. Instead, desktop conferences apparently substituted for other forms of communication. A closer look at the data provides some insights into the usage relationships among the communication media.

## **6.2 Video Determined How Much Desktop Conferencing Was Used**

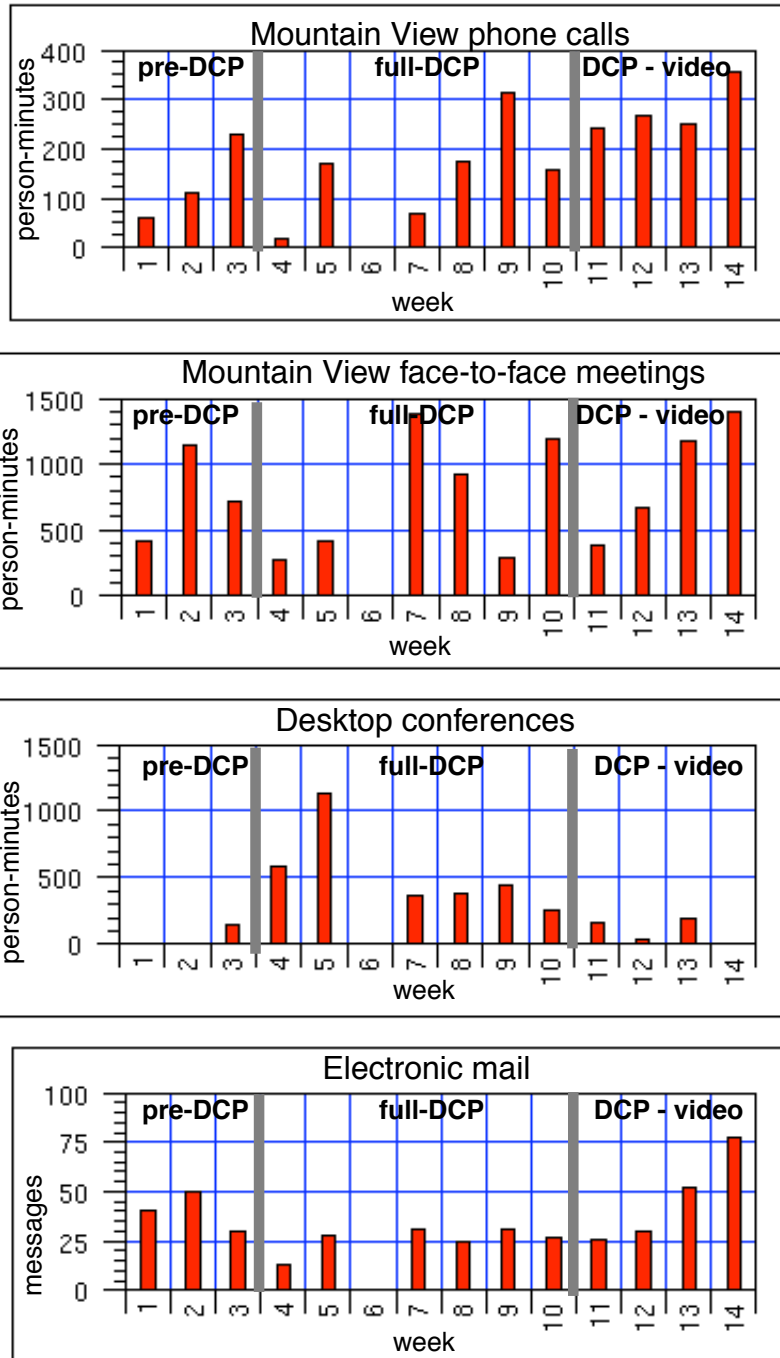
The data clearly show that the presence of the video capability determined how much the desktop conferencing prototype was used. Figure 6 plots each of the communication media for the 14 weeks of the study (excluding the atypical week 6). For e-mail, the number of e-mail messages was counted as a measure of usage. The use of the desktop conferencing prototype significantly decreased during the DCP minus video condition when the video capability was taken away ( $p < 0.02$ ). This result indicates that the video capability was the determining factor in whether the team used the desktop conferencing prototype. Why did the users like using video so much?

Interviews with the team indicated that they strongly liked the video because they could see each others' reactions, monitor if they were being understood, and engage in more social, personal contact through video. Besides using desktop conferencing for technical discussions, they also reported using it for informal chatting. Some team members expressed that having the video improved the communication among the team. Turning to the videotape data of their use of the desktop conferencing prototype, we could see specific evidence of their use of video that would contribute to these positive perceptions.

Video played a crucial role in facilitating their interaction. It clearly helped remote collaborators interpret long audio pauses. We observed many pauses in desktop conferences, lasting up to 15 seconds, but the participants did not mark them as problematic. The video channel provided visual cues that explained the purpose of the pause (e.g., reading e-mail, looking for some information in the office, looking up at the ceiling while thinking of what to say next, preparing an image to send in Show Me). Without the video channel, these pauses would have been mystifying, as evidenced in video records of phone calls where participants frequently asked for feedback (e.g., "Right?", "OK?").

Other gestures that facilitated their interaction included leaning into the camera when users could not hear what a remote collaborator said (usually prompting a repetition of the utterance) and hand gestures that indicated taking or yielding a turn of talk. Facial and body gestures often communicated whether a person was understanding what was being said, prompting the speaker to either continue explaining or move on to the next topic. The video channel conveyed many of the gestures people use to mediate their speech [Kendon, 1986]. Gestures were also used to express disagreement, as will be discussed in more detail with respect to eye gaze awareness.

We also observed several examples of turn completions in desktop conferencing when one person would complete a sentence or turn of talk for a remote collaborator. Completions are a demonstration of mutual understanding that require tight interaction and coordination among the participants [Wilkes-Gibbs, 1986]. The prototype demonstrated that it can support accomplishing turn completions between remote participants. Completions were notably absent when using the video conference rooms, largely due to



**Figure 6. Usage of communication media**

Weekly measures of usage of phone calls received by the Mountain View team members, face-to-face meetings held by the Mountain View team members, desktop conferences of the whole team, and electronic mail of the whole team across the three conditions. Phone calls, face-to-face meetings, and desktop conferences are measured in person-minutes. Electronic mail is measured in number of messages. Note that week 6 is eliminated since the team was all together at one site. Because it took a couple days to install the desktop conferencing prototype, some usage was recorded before the entire team was equipped for the full-DCP condition.

the more than half-second audio delay.

The video channel was also used to visually convey information. Shrugs were often demonstrated through the video channel without any accompanying talk indicating indifference or “I don’t know”. In a three-way conference involving all five team members, SD1 rhetorically asks “What does that benefit [this project]?” and emphatically answers the question by synchronizing a gesture indicating “zero” without saying anything else. Occasionally, objects were held in front of the camera to show them to the others. Team members sometimes noticed activities happening in the background through the video channel.

For example, they could often see people walking by at the Billerica site (which had open cubicle offices) and would wave and engage in conversations with them.

The team seemed to use gestures naturally in desktop conferences much as they would in face-to-face interaction. Some of the users' gestures were not transmitted through the video channel because they were not within the camera's field of view, indicating that in some ways the desktop conferencing prototype elicited an illusion of face-to-face interaction beyond what it could actually support. At other times, the team members were aware that they were deliberately using the video channel to convey gestures. In one example, PL noticed someone he knew in Billerica looking in on a desktop conference he was having with CR1. PL waved his hand, but it was not within the camera's field of view. He quickly repositioned his wave within camera view, which finally elicited a response. The data contain evidence that users' activity both built on the familiar face-to-face experience and also accommodated the capabilities of desktop conferencing.

As mentioned earlier, because of network bandwidth limitations between Billerica and Mountain View, the default video frame rate for desktop conferences was set to 5 fps. Although this rate is dramatically less than the 30 fps used in television video, the users found the lower frame rate to be usable for desktop conferencing purposes. There was only one instance (out of 72) where the users chose to increase the video frame rate (to 10 fps). When asked in the interviews about the slow frame rate, they commented that it did not bother them. They did comment on a related problem of having the video image occasionally freeze when the network traffic or computational load was heavy. Under severe loading conditions, images were frozen for several seconds before a new image was received. Users found this to be annoying, although it was sometimes amusing if the frozen image captured a humorous pose of one of the collaborators.

In the interviews just prior to removing the video, all team members anticipated they would hardly use the prototype once the video capability was removed. The prototype's audio quality was considerably worse than the telephone, due to the perceptible delay and echo. While the Show Me shared drawing tool might have motivated continued use of the prototype after removing the video, we did not observe heavy use of Show Me throughout the study. Although we could not collect statistics on the actual use of Show Me, the team apparently had only occasional need to use it. Comments from the interviews indicated that the team found Show Me very satisfying and helpful when they used it. However, the use of Show Me depends on whether the task at hand requires a shared drawing space.

### **6.3 Desktop Conferencing Substituted For E-mail Messages**

We did not expect the availability of desktop conferencing, an interactive communication medium, to have any effect on the use of e-mail, which is asynchronous. However, the e-mail statistics in Figure 6 and Table I show that the average number of e-mail messages per day was significantly lower in the full-DCP condition compared to the pre-DCP or DCP minus video conditions ( $p < 0.02$ ).

Why would the availability of desktop conferencing affect the use of e-mail? One explanation offered in the interviews is that they would sometimes choose to respond to



	total # msgs.	avg. msgs. / day	s.d.	avg. basic / day	avg. reply / day
pre-DCP	120	8.6	5.5	3.0	3.6
full-DCP	155	5.3	3.0	2.7	2.0
DCP - video	185	9.3	6.9	4.5	5.2

**Table I. Overall e-mail statistics across conditions**

Total number of e-mail messages, average number of messages per day, standard deviation of the average, and average basic and reply messages per day across the pre-DCP, full-DCP, and DCP minus video conditions.

an e-mail message by desktop conferencing instead of replying with e-mail. One member said that he sometimes started composing a reply e-mail message, but then decided to respond with a desktop conference instead and discarded the unfinished e-mail reply. Some team members also commented that they disliked using e-mail when handling certain topics because it generated many messages back and forth before resolving an issue. Issues that might require several cycles of e-mail messages could be easily and quickly resolved in an interactive group desktop conference. The availability of desktop conferencing might have obviated several cycles of e-mail traffic.

We tested these explanations by reviewing the e-mail data to count the number of “reply” e-mail messages compared to the number of “basic” messages (those not in reply to a previous message) across the three conditions, shown in Table I. The data show that the proportion of reply messages was lower in the full-DCP condition than the other two conditions, but this pattern was not statistically significant ( $p < 0.27$ ).

Some team members also mentioned that the team rarely used e-mail among themselves when they were located together in Billerica (except when trying to avoid personal contact with someone). After moving to the three different sites, they began using e-mail heavily, especially since the three-hour time difference between Billerica and Mountain View made it difficult to catch remote team members by phone. Comments from the interviews indicate that they did not prefer using e-mail (except to send computer files), but resorted to using it because the other modes of communication were not effective, given the distribution of the team in time and space. The reduction in e-mail usage during the full-DCP condition could indicate that desktop conferencing restored some of the interactions that they had when located at the same site, thereby reducing their reliance on e-mail.

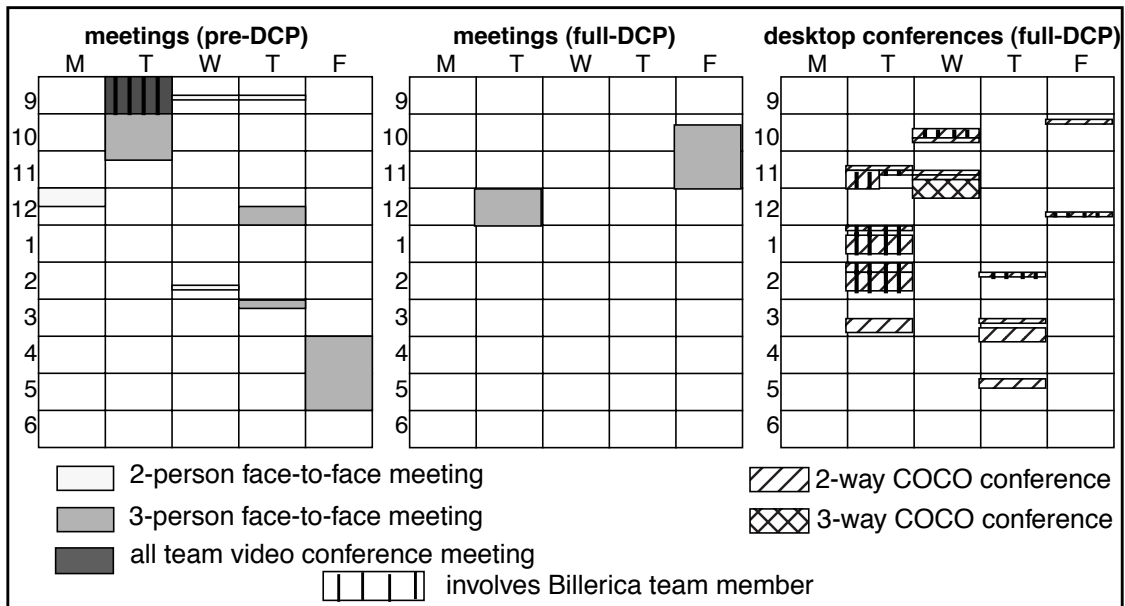
These explanations alone would not explain why using the phone did not offer the same benefits of reducing e-mail use as desktop conferencing. Phone calls, like desktop conferences, afford interactive rather than asynchronous communication, but they do not allow visual contact with the remote party. Perhaps the novelty effect of introducing a new technology (desktop conferencing) attracted the team to use it in ways that they did not use an existing technology (the telephone). However, the data show that the use of desktop conferencing did settle down after the first two weeks of the full-DCP condition, but the diminished use of e-mail stayed relatively constant throughout the full-DCP condition. There is no evidence in the data that the team, having learned the value of substituting interactive communication for e-mail, began using the phone to substitute for e-mail after the video capability was removed from the prototype. These observations

reinforce the role of video in determining the use of communication media.

### 6.4 Some Substitution For Short Face-to-face Meetings

Although Figure 6 does not exhibit a significant effect on the usage of face-to-face meetings among the Mountain View members, the data do suggest some meetings were being replaced by desktop conferences in the full-DCP condition. In the interviews, all of the Mountain View members perceived that they were having fewer face-to-face meetings during the full-DCP condition. One instance of a desktop conference that substituted for a face-to-face meeting was brought to our attention because the participants requested that we erase the videotape we had made of it. They did not want to have a record of the sensitive personnel issue that they discussed, which they normally would have handled face-to-face but used desktop conferencing because it was available.

Figure 7 shows a graphical comparison between the face-to-face meeting activity between week 2 in the pre-DCP condition with the meeting and desktop conferencing activity in week 5 in the full-DCP condition. For these representative weeks, Figure 7 shows that longer, 3-person face-to-face meetings persisted in the full-DCP condition, but many of the shorter, 2-person face-to-face meetings appeared to be replaced by desktop conferences. The data in Table II indicate that the average duration for face-to-face meetings was slightly longer in the full-DCP condition compared to the pre-DCP and DCP minus video conditions, although high variability in the data precluded statistical significance ( $p < 0.60$ ). This pattern suggests that short face-to-face meetings might have been substituted by desktop conferences. Interviews with the team members confirmed that they felt that longer meetings with more than two people merited the effort to actually meet face-to-face rather than use desktop conferencing.



**Figure 7. Comparison of face-to-face meetings between pre-DCP and full-DCP**

Comparison of face-to-face meetings in pre-DCP condition week 2 (left) with the full-DCP condition week 6 face-to-face meetings (middle) and desktop conferences (right).

	total # mtgs	avg. length (mins.)	s.d.
pre-DCP	26	32.8	27.5
full-DCP	37	43.9	49.6
DCP - video	32	39.2	44.2

**Table II. Face-to-face meeting statistics across conditions**

Total number of face-to-face meetings, average duration of meetings, and standard deviation of the average duration (indicating variance) across the pre-DCP, full-DCP, and DCP minus video conditions.

Desktop conferencing was also used to increase visual contact between Billerica and Mountain View. Of the 72 desktop conferences logged, 28 (39%) involved team members from both sites. Thus in the six typical weeks in the full-DCP condition, there were 28 cross-site desktop conferences, while in the seven weeks of the pre-DCP and DCP minus video conditions combined there were only four video conference room meetings where collaborators at both sites could see each other. Although the team used desktop conferencing to gain visual access to remote team members, most of the desktop conferences (61%) were among the Mountain View team members. These team members could have walked to the other building to meet face-to-face, but they elected to use the desktop conferencing prototype instead. The data indicate a use of desktop conferencing among collaborators who are separated by a few hundred feet as well as thousands of miles.

In the pre-DCP condition, the team had just started using a weekly one-hour time slot in the video conference rooms to have all-team meetings. In the full-DCP condition, the team never used the slot, and resumed using it two weeks into the DCP minus video condition. The prototype was not designed to support a five-way connection for an all-team desktop conference. However, the team used three-way conferencing several times to have an all-team meeting by having pairs of people share a camera at two sites. Even though the team did not frequently meet all together via desktop conferencing, the sub-team desktop conferences apparently obviated the need for all-team video conference meetings.

The data from this five-person team indicate that the availability of full desktop conferencing eliminated their use of video conference rooms. However, video conferencing between meeting rooms is generally a different kind of collaborative activity than conferencing between personal desktops. Video conferencing rooms allow planned meetings between moderate-sized groups (perhaps ten or more on each side) in an environment that is relatively free from interruptions (e.g., telephone calls, e-mail arrival, impromptu visitors). Desktop conferencing on the other hand allows spontaneous interactions between individuals or small groups where each person has access to the resources of their own workstation and office. Although desktop conferencing was found to eliminate the use of video conference rooms for this small team of five people, we do not believe that desktop conferencing should be generally considered to replace video conference rooms.

## 6.5 Changes In The Use Of Phone Calls

In the interviews before installing the desktop conferencing prototype, some team members expected they would use a desktop conference for anything they currently did over the phone. In the interviews after they had used the prototype for a couple weeks, all team members reported less phone use when they had the prototype. In contrast to their perceived reduction in phone call use, the measures of usage in Figure 6 do not show any significant effect on the usage of phone calls across the three conditions, and the phone call statistics in Table III show a slight increase in the average number of phone calls per day over the three conditions. The average duration of phone calls was shorter in the full-DCP condition compared to the pre-DCP and DCP minus video conditions. This pattern suggests that longer phone calls may have been substituted by desktop conferences but shorter calls continued to be made by telephone. Wide variation in the relatively sparse data prevented statistical significance ( $p < 0.17$ ).

	total # calls	avg. # / day	avg. length (secs.)
pre-DCP	26	1.9	461.5
full-DCP	78	2.7	348.2
DCP - video	58	2.9	453.3

**Table III. Phone call statistics across conditions**

Total number of calls, average number of calls per day, and average duration of calls across the pre-DCP, full-DCP, and DCP minus video conditions.

Interviews with the participants provided some reasons why participants continued to use the phone rather than desktop conferencing for short calls. The prototype was not optimized for quick performance and starting a desktop conference could take about a half-minute. For quick calls (e.g., “Ready to go to lunch?”, checking if someone is in the office before visiting or desktop conferencing), the users did not want to incur the overhead of starting a desktop conference since using the phone would be much quicker. Audio quality was also relatively poor compared to the phone due to the delay and echo. Desktop conferencing was also perceived to be inappropriate in some situations. SD1 commented that it seemed “decadent” to make a desktop conference to SD2 (who was located just a few offices away) instead of calling or just walking down the hall.

## 6.6 Desktop Conferencing Is A Novel Collaboration Setting

From the analysis of the videotapes, it is clear that desktop conferencing is a distinctly different collaboration setting than meeting face-to-face or talking on the phone. In desktop conferences, all members are located in their own offices where each person has access to his or her own resources and distractions (e.g., phone calls, e-mail arrivals, visitors). By contrast, face-to-face meetings are usually held in conference rooms, where everyone is isolated from their resources, or in one person’s office, where only that person can access her books, phone calls, etc. Consequently, in face-to-face meetings, it is generally considered poor etiquette to take long phone calls or spend much time reading e-mail while other people are waiting for attention. In the desktop conferences that we

analyzed, there were several examples of people reading e-mail and taking phone calls during a desktop conference. They seemed to treat desktop conferencing as a medium for focused interaction (like a phone call or meeting), but also one that tolerated significant amounts of attending to personal distractions. This kind of interaction is similar to the ebb and flow of group and individual activity that occurs when sharing an office or working in a computer-augmented meeting room [Stefik et al., 1987].

There are several reasons why desktop conferencing afforded this type of collaborative activity. Because all participants are located in their own offices, if one member attends to a personal distraction, every other member can easily attend to their own personal work while waiting for the conference to refocus. Also, desktop conferencing affords many cues (largely through audio and video) that enable a remote collaborator to make sense of what is happening when one person temporarily stops participating. By contrast, in a phone conversation it is often difficult to interpret long pauses. In addition, some users commented that since they did not have true eye contact with the remote collaborator, they felt that they were slightly detached from them, which allowed attending to personal work.

Although the users of the desktop conferencing prototype found themselves in a novel collaboration setting, they interacted in a very routine and seemingly familiar manner. They smoothly migrated from group interaction to individual work in a way that could not occur in any other medium, yet they did so in a familiar and natural way without marking the activity as novel. We believe that desktop conferencing, largely through the video channel, provided enough cues for participants to interpret the transitions between group interaction and individual work and accommodate a new style of interaction.

Although they were able to accommodate a new style of working in desktop conferences, interview comments indicate that they did not necessarily like it. Several team members found it annoying when someone stopped to take a long phone call or continued doing private work while desktop conferencing. Although the video channel helped them detect such distractions, it still required a delicate social negotiation to try to directly manage them. Just as participants in face-to-face conversation are often reluctant to direct their partner's action (e.g., "Excuse me, you need to wipe off some food smudged on your face"), so desktop conference participants did not feel free to tell their partners to stop doing other work or to reposition their head to be in camera view. It is notable that many of the rules of politeness that govern face-to-face interaction also appear to be in force in desktop conferencing.

The group interaction that occurred in desktop conferencing was notably more like face-to-face meetings than meeting in the commercial video conferencing rooms. Remote collaborators were able to interrupt each other, accomplish turn completions, and time jokes in their conversations. This improved interaction was enabled by reducing the audio delay in the prototype. During the study, the audio delay was measured to vary between 0.32-0.44 seconds (depending on processing and networking loads). This slight improvement over the 0.57 second delay in the video conference rooms was enough to noticeably affect the level of interaction that the collaborators could accomplish.

## 6.7 Gaze Awareness In Desktop Conferencing

To provide a sense of eye contact in desktop conferencing, the lens of the camera was positioned as close as possible to where the video window of the remote collaborator appeared on the screen. However, all of the team members remarked that they could not establish direct eye contact through the prototype. Rather than introducing half-silvered mirror devices that effectively provide eye contact [Buxton & Moran, 1990], we wanted to see if users could interact comfortably without true eye contact. Ishii and Kobayashi [1992] raised a distinction between eye contact (seeing eye-to-eye) and gaze awareness (being aware of where others are looking). While eye contact is the expected form of interaction from face-to-face meetings, providing each collaborator with a confident sense of gaze awareness may be sufficient to enable effective and comfortable interaction.

We found considerable evidence in the videotapes of desktop conferences that the collaborators had a strong sense of gaze awareness and were able to make use of that information. Figure 8 shows a sequence of video images that show one example of the use of gaze awareness. In a desktop conference between CR1 and PL, CR1 visually expresses continued disagreement with PL by avoiding “looking at” PL. PL continues to talk, and notices that CR1 is avoiding looking at him and gazes and speaks to CR1 in ways that invite CR1 to look up at him. After over 40 seconds of gaze avoidance, PL moves on to another topic, at which point CR1 immediately resumes looking up at him.

In the interviews, we asked whether the team members could tell when collaborators in a desktop conference were looking at them. After just two weeks of use, some members were occasionally uncertain, but by the end of the study everyone said that they could. We believe that if everyone’s equipment is configured to provide near eye contact, users can quickly gain a confident sense of gaze awareness and use that to convey cues in their interactions. Of course, establishing actual eye contact would be ideal in



**Figure 8. Demonstrating gaze awareness by avoiding “eye contact”**

This sequence of images show CR1 (top) and PL (bottom) in a desktop conference. At left, CR1 and PL are “looking at” each other. In the middle two frames, CR1 visually expresses continued disagreement by avoiding “eye contact” with PL for over 40 seconds. After PL moves on to another topic, CR1 resumes “eye contact” with him.

desktop conferencing, but there may be situations where the trade-offs made to accomplish that (e.g., added footprint and volume occupied by half-silvered mirror devices) are not merited.

## **6.8 Design Implications From The Study Of Desktop Conferencing**

This study indicates that, for a working team that is already familiar with each other, desktop conferencing is a useful medium for distributed collaboration. In contrast to studies that did not find a strong effect of a video channel, we found that video was the determining factor in how much desktop conferencing was used. The video provided visual and gestural cues that enabled them to interact smoothly. Gaze awareness among the collaborators in particular was used to convey cues in their interaction. When they used the shared drawing tool, they found it to be valuable in supporting distributed collaboration.

Users commented that the audio quality of the desktop conferencing prototype needed improvement. Because most team members used a speaker for audio output and an open microphone for audio input, the system exhibited a considerable amount of audio echo. Those speaking often heard a delayed echo of their speech as it traveled to others' speakers and back through their microphones. The audio quality was worse in 3-way conferencing, since mixing audio streams introduced even more echo and the increased network traffic caused deletions in the audio streams. Because of these problems, the team often resorted to using telephone audio in three-way conferences. Although we provided headsets that eliminated the audio echo problem, all but one user found them too bothersome to use.

Additionally, our experiences with the desktop conferencing prototype indicated that the phone call model for establishing and managing conferences was too limited. Users were sometimes reluctant to use desktop conferencing to contact others because they could not tell in advance whether a person was available or interruptible. The prototype also did not have the equivalent of a phone answering machine to handle conference requests when no one was there, making it frustrating to try to catch someone. This problem was evidenced in the many unsuccessful conference attempts found in the logs of prototype use. Besides the 72 desktop conferences recorded, 96 attempts to conference were unsuccessful (recipient not in office to receive conference request, recipient's workstation not operational, recipient declined to accept conference request). Mechanisms that integrate desktop conferencing with other forms of communication, such as automatically leaving e-mail or voice mail after an unsuccessful attempt to conference, would be helpful.

This study was also a methodological learning experience in trying to combine different observational perspectives to understand the team's work activity and reaction to the prototype. Although the quasi-experimental structure of the study (three conditions, quantitative measures) did not yield many statistically significant results, it was helpful in identifying patterns and trends that could be explored by analyzing video recorded examples of work activity or interviewing the users for their perceptions. User perceptions elicited by the interviews also helped guide us in selecting samples of videotaped activity on which to focus our analysis. The multiple perspectives also provided a broader understanding of the activity that could not be found in any single observational

method.

The multiple observational perspectives also presented some new problems. Collecting multiple types of data added complexity to the data collection process and resulted in a vast amount of data to sift through. Since our primary commitment was in collecting data on actual team work activity, we did not have the luxury of establishing control conditions and exercising other manipulations often used in laboratory experiments to produce clean quantitative data for statistical comparison.

## **7. What we learned about multimedia-supported collaboration**

What can we learn from our studies about how to design multimedia technology to effectively support collaborative work? Two points clearly came out in each of the three studies presented: 1) users want video connections and 2) the quality of the audio connection is crucial. It is also important to distinguish desktop conferencing from other types of communication media (e.g., face-to-face meetings, video conference room meetings, phone calls) to understand how it and other new multimedia collaboration technologies will be incorporated into everyday use with existing communication technologies.

### **7.1 Users Want Video**

Each of the three studies clearly indicated that the users wanted to have a video capability that allowed them to have visual contact during their interaction. Why do the users want this video capability? Although these studies do not claim to definitively answer this question, they do present a variety of evidence that helps explain why users like video.

The video channel is clearly a valuable resource in mediating interpersonal interaction. Not only does the visual channel provide cues that facilitate the mechanics of turn-taking, but it also naturally affords gestures and other visual information that convey how much is being understood, reasons for pauses in speech, participants' attitudes, and other modifiers (e.g., humor, sarcasm) on what is being said. This support for interactional mechanisms make video-mediated communications more efficient, effortless, and effective. A richer communication channel affords greater mutual understanding among the participants, and we would expect it to help improve the quality of their collaborative work in the long term. Isaacs and Tang [1993] describe more details comparing interactions through face-to-face, phone, and desktop conferences from our data.

Users' comments clearly show that they perceived added value from the video. Besides the benefits we identified in our analyses of video-mediated activity, users reported that the video capability made their interactions more satisfying. These user perceptions should play a major role in guiding the design of technology to support collaboration.

Why did our studies find such a strong effect of video whereas the studies cited earlier [Ochsman & Chapanis, 1974; Gale, 1990] found none? Firstly, the previous studies focused on effects that were associated with the resulting *product* (e.g., quality of the



result, time to complete the task). We found that the video channel had effects on the *process* of interaction (e.g., supporting turn-taking mechanisms, demonstrating understanding and attitudes). Although these effects on interpersonal communication have been hypothesized [Short et al., 1976] and recognized [Gale, 1990] in earlier studies, this paper presents specific evidence from real work activity of how video supports human interaction.

Secondly, the observational methods used in this research differed from those used in the previous studies. The previous studies measured completion times, graded the resulting artifacts, and ranked user assessments of their work. Our research used open-ended surveys and interviews, video-based analyses of work activity, and quantitative measures of actual usage. Perhaps more importantly, the previous studies analyzed the activity of artificial groups working on contrived tasks. The studies presented in this paper examined the activity of actual working groups engaged in their real work activity. Since audio and video tend to have the most effect on social, interpersonal communication, those effects would be most noticeable among a group in which social and personal relationships were well developed and exercised. Our ability to see how video supports social interaction was a direct result of studying actual working activity that had real social elements in it.

The value of video that we observed did not even include one of the inherent strengths of the video media. Video is good for showing and manipulating three-dimensional objects, such as a component to be manufactured or a volumetric shape to be designed. Since the groups studied in this research worked mainly with documents or computer software, they did not exercise this potential capability of video. We would expect that working teams in a domain that involved physical artifacts would find even greater value in video.

## **7.2 Audio Is Crucial**

In each of our three studies, audio quality was an issue. Audio plays a fundamental role in supporting human interaction and users' expectations of audio are formed by their experiences in face-to-face and phone interactions. Technologies that degrade the audio channel (e.g., delays, echo, incomprehensible audio quality) will disrupt people's ability to smoothly interact with each other. Although the team using our desktop conferencing prototype was willing to endure the degraded audio to have the video capability, it was clearly the aspect they most wanted to see improved in the prototype.

Although the ideal is to strive for high fidelity audio and video, our experiences confirm that audio is relatively more important than video in supporting collaboration. Our desktop conferencing prototype made several trade-offs of degrading video performance in order to preserve audio quality. If high network traffic prevented transmitting all of the audio-video data between sites, the video data degraded first (image froze) to allow as much audio data to get through before cutting out. Audio was delivered with minimal delay, even though the audio arrived before the accompanying video image, violating audio-video synchrony. As long as network constraints require trade-offs to conserve bandwidth, our experiences indicate that degrading video quality before degrading audio quality provides a more usable experience.

### **7.3 Desktop Conferencing Is Not Face-to-face Meeting Is Not Video Conferencing Is Not...**

The data from our study of desktop conferencing demonstrated that it substituted for certain amounts of other kinds of interaction (e.g., video conference room meetings, e-mail, some face-to-face meetings). Comments from the video conferencing room survey indicate that some users may like to think that video conference room meetings substitute for face-to-face meetings. However, these findings should not be taken to imply that desktop conferencing could completely replace face-to-face meetings, video conference room meetings, e-mail, or any other form of interaction. As discussed earlier, desktop conferencing is a distinct setting for collaboration and is unlikely to completely replace existing forms of interaction. The adoption of video conferencing rooms and other multimedia technology has suffered from marketing myths that promote them as replacements for face-to-face interaction [Egido, 1990].

Rather, we should strive to understand how new forms of interaction can be integrated with the existing ones into people's day-to-day work. By understanding how these new technologies augment, complement, and interact with people's existing work practice, we can design new technology that can be smoothly and naturally adopted. As we develop new technology for collaboration, more research is needed to understand existing collaborative practice as well as how users respond to the new technology in the context of their actual work. More research is needed into new issues that these technologies raise, such as the privacy concerns of having ubiquitously available audio and video and how to apply multimedia support to collaboration settings that are *non-cooperative*. By iteratively cycling between developing new technology and studying how people actually use that technology, we can both design better technology that is matched to users' needs and increase our understanding of human work activity.

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